

Preliminary Results for year ended 30 March 2008

22 May 2008

	53 weeks ended 30 March 2008 £m	52 weeks ended 25 March 2007 £m	Increase %
Revenue	212	157	35
Net Revenue (1) (2)	70	58	21
Operating Profit	29	25	16
Profit before tax	30	27	14
Basic earnings per share	31.1p	27.7p	12
Proposed final dividend per share	10.4p	9.1p	14

- Strong growth in both revenues and operating profit driven by a 22% increase in transaction volumes
- Consumer satisfaction 98% [3]
- Like for like operating margin [2],[4] of 46% against 44% last year
- Earnings per share 31.1p, up 12%
- Total dividend for the year 15.7p per share, up 15%
- UK and Ireland network expanded by 13% to 19,878 terminal sites
- First full year for our rapidly growing internet payment service business
- International expansion through the acquisition of Pay Store in Romania

David Newlands, Chairman of PayPoint, said "PayPoint has delivered another set of strong results with increases in both revenues and profits. We have expanded our UK terminal estate ahead of our targets and started to roll out new terminals in Romania. We have rationalised three data centres to one for our two internet service payment providers, now trading as PayPoint.net, and the balance of our integration work is approaching completion. The acquisition of Pay Store in Romania is the first step of our international strategy and the launch plans for our Romanian bill payment service are well advanced. There remain further opportunities for future growth through market share gains, new initiatives and new products."

The financial statements have been drawn up to the 30 March 2008, which covers 53 weeks (2007: 52 weeks).

[1] Net revenue is revenue less commissions paid to retail agents, the cost of mobile top-ups where PayPoint is the principal and external processing costs.

[2] Net revenue and operating margin are measures which the directors believe assist with a better understanding of the underlying performance of the group. The reconciliation of net revenue to revenue can be found in note 2.

[3] Source: Mori Ipsos

[4] Operating margin is operating profit expressed as a percentage of net revenue. Like for like excludes

the impact of acquisitions in the last two years and the additional week of trading in the period under review.